

**NIC Partners Inc.**  
**11981 Jack Benny Drive, Ste. 103**  
**Rancho Cucamonga, CA 91739**

BILL TO:		JOB LOCATION:	
COMPANY	<b>South Pasadena Unified School</b>	COMPANY	<b>South Pasadena USD</b>
ADDRESS	<b>1020 El Centro St</b>	ADDRESS	<b>1020 El Centro St</b>
		DATE	<b>April 26,2016</b>
		EXPIRY DATE	<b>May 26,2016</b>
		SALES REP.	<b>NILKANTH RADADIA</b>
	<b>South Pasadena, CA 91030</b>		<b>South Pasadena, CA 91030</b>
CONTACT	<b>Derek Aoki</b>	PHONE	<b>(909)919-2836 EXT</b>
PHONE	<b>(626)441-5810</b>	EMAIL	<b>nradadia@nicpartnersinc.com</b>

**TITLE:**

South Pasadena USD - Data Center (CMAS)

**SCOPE OF WORK:**

Please refer to the attached Statement of Work "South Pasadena Unified School District - Data Center Upgrade"

Quote 18129 (CMAS)  
 Quote 18130 (NON CMAS)

CMAS CONTRACTS  
 3-10-70-2473L (LABOR)  
 3-10-70-2473N (CISCO)  
 3-14-70-2473W (CISCO)

PART #	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
<b><u>BLADE SERVER CHASSIS</u></b>				
<b><u>CMAS 3-10-70-2473N</u></b>				
CON-SNT-SMBMMINI	SNTC-8X5XNBD UCS SP Select 5108 AC2 Chassis w/FI6324, UC 12 month service	1.00	\$60.2000	\$60.20
CAB-US515P-C19-US	NEMA 5-15 to IEC-C19 13ft US	4.00	\$0.0000	\$0.00
N20-FAN5	Fan module for UCS 5108	8.00	\$0.0000	\$0.00
N01-UAC1	Single phase AC power module for UCS 5108	1.00	\$0.0000	\$0.00
N20-FW013	UCS Blade Server Chassis FW Package 3.0 for FI6324 only	1.00	\$0.0000	\$0.00
UCSB-PSU-2500ACDV	2500W Platinum AC Hot Plug Power Supply - DV	4.00	\$0.0000	\$0.00
UCSB-5108-PKG-HW	UCS 5108 Packaging for chassis with half width blades.	1.00	\$0.0000	\$0.00
N20-CAK	Accessory kit for UCS 5108 Blade Server Chassis	1.00	\$0.0000	\$0.00
N20-CBLKB1	Blade slot blanking panel for UCS 5108/single slot	8.00	\$0.0000	\$0.00
UCS-FI-M-6324	UCS 6324 In-Chassis FI with 4 UP, 1x40G Exp Port, 16 10Gb	2.00	\$0.0000	\$0.00
CON-SNT-FIM6324	*SNTC-8X5XNBD UCS 6324 In-Chs FI w/4 UP 1x40G E-Port 12 month service	2.00	\$188.3000	\$376.60
N10-MGT013	UCS Manager 3.0 for FI 6324 use only	2.00	\$0.0000	\$0.00
<b><u>UCS DIRECTOR SOFTWARE LICENSE</u></b>				
<b><u>CMAS 3-14-70-2473W</u></b>				
CUIC-SVR-OFFERS=	Cisco UCS Director Server Offerings	1.00	\$0.0000	\$0.00
CON-SAU-SVROFFER	*Cisco UCS Director Server Offerings Software Application Sup 12 month service	1.00	\$0.0000	\$0.00
CUIC-BASE-K9	Cisco UCS Director Software License	1.00	\$470.0000	\$470.00
CON-SAU-CUICBASE	*SW APP SUPP + UPGR Cisco UCS Director Base Software 12 month service	1.00	\$98.0000	\$98.00
CUIC-TERM	Acceptance of Cisco UCS Director License Terms	1.00	\$0.0000	\$0.00
<b><u>BLADE SERVER</u></b>				
<b><u>CMAS 3-14-70-2473W</u></b>				
UCS-SPM-B200M4-A5	UCS SPSelect B200M4 Adv5 w/2xE52670 v3,8x16GB,VIC1340 + C1	2.00	\$0.0000	\$0.00
UCS-SP-B200M4-A5	UCS SP Select B200M4 Advanced5 w/2xE52670 v3,8x16GB,VIC1340	2.00	\$7,839.6000	\$15,679.20
UCS-CPU-E52670D	2.30 GHz E5-2670 v3/120W 12C/30MB Cache/DDR4 2133MHz	4.00	\$0.0000	\$0.00
UCS-MR-1X162RU-A	16GB DDR4-2133-MHz RDIMM/PC4-17000/dual rank/x4/1.2v	16.00	\$0.0000	\$0.00

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**TITLE:**

South Pasadena USD - Data Center (CMAS)

PART #	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
UCSB-MLOM-40G-03	Cisco UCS VIC 1340 modular LOM for blade servers	2.00	\$0.0000	\$0.00
UCSB-LSTOR-BK	FlexStorage blanking panels w/o controller, w/o drive bays	4.00	\$0.0000	\$0.00
UCSB-HS-EP-M4-R	CPU Heat Sink for UCS B200 M4/B420 M4 (Rear)	2.00	\$0.0000	\$0.00
UCSB-HS-EP-M4-F	CPU Heat Sink for UCS B200 M4/B420 M4 (Front)	2.00	\$0.0000	\$0.00
DS-SFP-FC8G-SW=	8 Gbps Fibre Channel SW SFP+, LC, Spare	4.00	\$122.2000	\$488.80
GLC-T=	1000BASE-T SFP	4.00	\$185.6500	\$742.60
<b><u>VMWARE SERVER SOFTWARE</u></b>				
<b><u>CMAS 3-14-70-2473W</u></b>				
VMW-VSP-STD-1S=	VMware vSphere 6 Standard (1 CPU), 1-yr Vmware SnS Req'd	4.00	\$857.3599	\$3,429.44
VMW-VSP-STD-1YR	VMware vSphere 6 Standard SnS - 1 Year	4.00	\$367.8455	\$1,471.38
UCS-VMW-TERMS	Acceptance of Terms, Standalone VMW License for UCS Servers	4.00	\$0.0000	\$0.00
<b><u>TEGILE HYBRID FLASH STORAGE</u></b>				
<b><u>CMAS 3-14-70-2473W</u></b>				
T3100	Tegile T3100 Intelligent Flash Array (Dual Controllers; 4 * Xeon E5-2407 per controller; 96 GB total memory; 750GB SSD & 26TB HDD in 3U) w/ IntelliFlash OS Software License, which includes: - Intelligent caching - Block and file protocols - Inline deduplication and compression - Space efficient snapshots and clones - WAN optimized replication and data encryption	1.00	\$22,999.0800	\$22,999.08
CARD-8G-F-2	8Gbps Fibre Channel Card	2.00	\$3,559.9600	\$7,119.92
T3100-1YR-4HR	1 Year Tegile Premier T3100 Maintenance, on-site parts, 7 * 24 call support, 4 hour on-site parts replacement, health checks, reviews	1.00	\$2,943.8822	\$2,943.88

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South Pasadena USD - Data Center (CMAS)

PART #	DESCRIPTION	QTY	UNIT PRICE	TOTAL PRICE
<b>Authorized Signature</b>				
By: _____			Non-Taxable Material:	\$0.00
Name: _____			Taxable Material:	\$52,400.42
Date: _____			Tax:	\$4,716.04
			Labor:	\$18,075.00
			Service/Maintenance:	\$3,478.68
			Shipping:	\$0.00
			Other Services:	\$0.00
			<b>TOTAL:</b>	<b>\$78,670.14</b>

By signing this proposal, you acknowledge that you are authorized to enter into a binding agreement on behalf of your company/organization, and (unless governed by public sector purchasing contract/agreement) you agree to the terms and conditions below.

## STANDARD TERMS & CONDITIONS

**PAYMENT TERMS:** Invoices shall be submitted twice a month, normally on the first and fifteenth. Bills are due and payable when submitted. A late payment charge of 1-1/2% per month (18% annually) may be applied to amounts outstanding ten days (10) days after the date of the statement.

**EQUIPMENT PAYMENT TERMS:** Established accounts, Educational Institutions and Government Agencies are net 30 days. All others are payment in full prior to shipping. Customer agrees to pay finance charge on all over due balances.

**INTEREST:** If payment is not received by NIC PARTNERS within 30 calendar days of the invoice date, the Customer shall pay as interest an additional charge of one-and-one-half (1.5) percent (or the maximum allowable by law, whichever is lower) of the PAST DUE amount per month. Payment hereafter shall first be applied to accrued interest and then to the unpaid principal.

**TAXES:** Prices shown may not include all sales or other taxes imposed on the sale of goods and services. Taxes now or here after imposed upon sales or shipments shall be added to the purchase price. Buyer agrees to reimburse Seller for any such tax or provide Seller with acceptable tax exemption.

**COLLECTION COSTS:** In the event legal action is necessary to enforce the payment provisions of this Agreement, NIC PARTNERS shall be entitled to collect from the Customer any judgment or settlement sums due, reasonable attorneys' fees, court costs and expenses incurred by NIC PARTNERS in connection therewith and, in addition, the reasonable value of NIC PARTNERS time and expenses spent in connection with such collection action, computed at NIC PARTNERS prevailing fee schedule and expense policies.

**SUSPENSION OF SERVICES:** If the Customer fails to make payments when due or otherwise is in breach of this Agreement, NIC PARTNERS may suspend performance of services upon five (5) calendar days' notice to the Customer. NIC PARTNERS shall have no liability whatsoever to the Customer for any costs or damages as a result of such suspension caused by any breach of this Agreement by the Customer.

**TERMINATION OF SERVICES:** If the Customer fails to make payment to NIC PARTNERS in accordance with the payment terms herein, this shall constitute a material breach of this agreement and shall be cause for termination by NIC PARTNERS.

**SET-OFFS, BACKCHARGES, DISCOUNTS:** Payment of invoices is in no case subject to unilateral discounting or set-offs by the Customer, and payment is due regardless of suspension or termination of this Agreement by either party.

**INDEMNITY AND INSURANCE:** Each party shall be responsible for and hold the other party harmless from any loss sustained by such party relating to death, bodily injury, or damage to tangible physical property which is caused by the negligent acts or omissions of the party's agents or employees.

NIC PARTNERS shall obtain and keep in force at all times liability insurance coverage for bodily injury, death, and property damage in an amount not less than One Million Dollars (\$1,000,000.00)

**BOND:** Costs of Performance and Payment bond is not included. If required, NIC PARTNERS shall furnish Customer, in a form satisfactory to Customer, full and duly executed Performance and Payment Bonds, underwritten by a surety or sureties satisfactory to the Customer, in the full amount of this Agreement. Cost of such bonds to be paid directly by Customer.

**ARBITRATION:** All claims, disputes, and other matters in question arising out of, or relating to, this Contract or the breach thereof, shall be decided by arbitration in accordance with the Construction Industry Arbitration Rules of the American Arbitration Association then obtaining unless the parties mutually agree otherwise. This agreement to arbitrate shall be specifically enforceable under the prevailing arbitration law. The award rendered by the arbitrators shall be final, and judgment may be entered upon it in accordance with applicable law in any court having jurisdiction thereof. Notice of the demand for arbitration shall be filed in writing with the other party and with the American Arbitration Association. The demand for arbitration shall be made within a reasonable time after the claim, dispute, or other matter in question has arisen, but in no event shall it be made after substantial completion of the project for which this Contract is awarded.

**LIABILITY:** NIC PARTNERS shall not, in any event be liable to customer for incidental or consequential damages, including without limitation, lost business, profit or unavailability of all or part of the system. The pricing granted elsewhere in this agreement is based upon and is in partial consideration for this limitation on remedies.

**WARRANTY (Limited):** NIC PARTNERS warrants the products installed under this agreement against defects in material and workmanship from a period of one year from project completion. NIC PARTNERS shall repair or replace defective product during the warranty period with new or like new parts. Returned product becomes the property of NIC PARTNERS when replaced. This warranty is void if installed product is abused, misused or altered. This warranty is exclusive and is Customer's only remedy. Without limiting the generality of the foregoing limitations and disclaimers, while the system is not designed, sold, or intended to be used to detect, intercept, transmit or record oral or other communications of any kind, NIC PARTNERS cannot control how the system and its components are used and, accordingly, NIC PARTNERS does not warrant or represent, expressly or implicitly, that use of the software, licensed materials derived there from will comply and conform to the requirements of Federal, State and or Local statutes, ordinances and laws, or that the use of the system will not violate the privacy rights of the third parties. You shall be solely responsible for using the system you the system in full compliance with applicable law and the rights of third persons. Further, regardless of any prior statements, representations, or course of dealings by any NIC PARTNERS representatives, NIC PARTNERS does not warrant or represent, expressly or implicitly, that the software, licensed materials, or use of any of the same will: result in the prevention of crime or hostile enemy action, apprehension or conviction of any perpetrator of any crime, military prosecution of any enemy force, or detection or neutralization of any criminal, combatant or threat; prevent any loss, death, injury, or damage to property due to the discharge of a firearm or other weapon; in all cases detect and plot the location of all firearm discharges within the designated coverage area; the supplied network will remain in operation at all times or under all conditions. Any and all warranties, express or implied, of fitness for high risk purposes requiring fail-safe performance are hereby expressly disclaimed. You and NIC PARTNERS each acknowledge and agree that the software, license materials, and the system are not consumer goods, and are not intended for sale to or use by or for personal, family or household use.

**OWNERSHIP:** NIC Partners shall retain ownership of all materials supplied until the customer takes possession of the materials at their facilities. Upon receipt the customer assumes the risks and ownership of all materials. NIC Partners has the right to restore ownership of the materials to NIC Partners if the customer fails to pay for the materials under the terms of the contract. Once ownership has been restored to NIC Partners due to non-payment, NIC Partners may retrieve from the Customer's premises any material supplied where payment has not been tendered. The Uniform Commercial Code of California shall govern this sale and this order shall not be assignable, but shall bind the representative and successors of the parties and their benefits.

**LIENS:** Seller may file a lien within 90 days after furnishing labor, materials, or services to a project as long as preliminary lien notice is sent to Buyer under the provisions of the Construction Lien Law of the state where services are rendered. The lien notice is no way intended to reflect the financial stability of the Buyer, but simply advises the Buyer of Seller's rights to file the lien if required.

**RETURNS:** Credit may be allowed for goods returned with prior approval. A deduction may be made from credits issued to cover the cost of handling and restocking charges.

**DELAYS:** Seller is not responsible for delays in delivery or installation occasioned by acts of God or other circumstances over which the Seller has no control.

**MISCELLANEOUS:** This Agreement constitutes the entire understanding of the parties with respect to the subject matter of this Agreement and merges all prior communications, representations, and agreements. This Agreement may be modified only by a written agreement signed by the parties. If any provision of this Agreement is held to be unenforceable for any reason, such provision shall be reformed only to the extent necessary to make it enforceable. This Agreement shall be construed under the laws of the state where services are rendered, excluding rules regarding conflicts of law